Girent Name	
Present at the Meeting	
Date of Meeting	
Location	
Your Current Circumstances:	
Goals & Objectives (use Interesting Questions' to probe):	
Strategic Review:	



Re-visiting Risk: Attitude to risk		8 - 11	
Capacity for loss			
Client Investment Experience/Knowledge			
Investment Review: Portfolio Valuation			
Investment Strategy			



Debts & Loans:

Taxation Update: Availability / Use of Allowances		
Legislative changes		
CGT considerations:		
Family protection requirements:		
IHT & Estate Planning:		



Family Issues:

Other:

Strategy Agreed Actions



Investments/Tax
Agreed Actions

Other Action Points:

Compliance paperwork signed / updated?

Report(s)/Suitability Required?

Further meeting needed?

Any timing considerations?

