

# *Day 3 Agenda*

- 9:15 – 10:00* Registration and Coffee
- 10:00 – 11:00* Review Of Progress From Day 2
- 11:00 – 11:30* Creating Your Ideal Client Proposition
- 11:30 – 11:50* Coffee
- 11:50 – 13:00* Creating Your Ideal Client Proposition (cont.)
- 13:00 – 13:45* Lunch
- 13:45 – 15:00* Pricing Your Service Perfectly
- 15:00 – 15:15* Coffee
- 15:15 – 16:45* Pricing Your Service Perfectly (cont.)
- 16:45 – 17:00* Questions and Close